

## **Patrick L. Phipps**

**Vice President**

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### **Biography**

Mr. Phipps has 15 years of experience in the telecommunications industry. He currently serves as Vice President and Partner of QSI Consulting, Inc. and has been with the firm since 2003. Mr. Phipps provides a multitude of services to QSI's clients, including: litigation and regulatory support, expert testimony, economic analysis and modeling, rate analysis, negotiation and arbitration assistance, witness training, case and discovery management, and regulatory compliance. He has testified as an expert on telecommunications matters on numerous occasions before state regulatory commissions, has co-authored expert reports filed in proceedings before the Federal Communications Commission and Canadian Radio-Television Telecommunications Commission, and has assisted other QSI consultants and client witnesses prepare expert testimony and counsel prepare legal briefs in dozens of regulatory and court proceedings across the United States and Puerto Rico.

Mr. Phipps has advised a wide variety of telecommunications industry stakeholders. This includes nationwide telecommunications firms, small start-ups, cable providers, and wireless service providers. Mr. Phipps has advised numerous state utility commission clients, including the District of Columbia Public Service Commission, the Connecticut Department of Public Utility Control, and recently served as an instructor of a witness training course for the Oregon Public Utility Commission Staff. He has also advised numerous other governmental clients, including state attorneys general, public counsel offices, the U.S. General Services Administration and U.S. Department of Defense.

Prior to joining QSI, Mr. Phipps served for six years at the Illinois Commerce Commission. He served as a Policy Advisor to a Commissioner. In this role, he provided expert advice and analysis on policy and procedural matters related to the regulation of public utilities – specializing in telecommunications. He was actively involved in the regulatory decision-making process and worked with Commissioners, members of the Illinois General Assembly, and industry executives on telecommunications regulatory policy. He also testified before the Illinois House Telecommunications Subcommittee on the rewrite of the Illinois telecommunications regulation law, and wrote correspondence on behalf of the Illinois Commerce Commission to the U.S. House of Representatives on issues related to the deployment of next generation telecommunications networks. Mr. Phipps began his career as a Rate Analyst in the Telecommunications Division of the Illinois Commerce Commission. In that position, he provided expert testimony on telecommunications costs and rates, mergers and acquisitions, alternative regulation, and intercarrier compensation.

### **Educational Background**

**Master of Arts, Economics** (University of Illinois) 1997-1999

**Bachelor of Science, Economics *Cum Laude*** (Illinois College) 1993-1997



**Professional Experience**

**QSI Consulting, Inc.**

2009-Current: Vice President

2005-2009: Sr. Consultant

2003-2005: Consultant

**Illinois Commerce Commission**

2000-2003

Policy Advisor to Commissioner

**Illinois Commerce Commission**

1999-2000

Rate Analyst – Telecommunications Div.

1997-1999

Graduate Public Service Intern –

Rate/Tariff Analyst

**Expert Testimony – Profile**

*The information below is Mr. Phipps' best effort to identify all proceedings wherein he has either provided pre-filed written testimony, an expert report or provided live testimony. This information does not include expert testimony, expert reports and declarations Mr. Phipps has authored for and submitted by other QSI consultants under the supervision of those consultants.*

**Before the Illinois Commerce Commission**

**ICC Docket No. 99-0593**

*Illinois Commerce Commission vs. Illinois Bell Telephone Company, Investigation of Construction Charges (“Ameritech Special Construction Charge Investigation”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 99-0536**

*Biennial Review of Code Part 792 (“Imputation”) Rules*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 99-0535**

*Biennial Review of Code Part 791 (“Cost of Service”) Administrative Rules*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 99-0525**

*McLeodUSA Telecommunications Services, Inc. and Ovation Communications, Inc. d/b/a McLeodUSA vs. Illinois Bell Telephone Company d/b/a Ameritech Illinois, Complaint under Section 13-514 and 13-515 of the Public Utilities Act Concerning the Imposition of Special Construction Charges and Seeking Emergency Relief Pursuant to Section 13-515(e) (“McLeodUSA Special Construction Charge Complaint”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 99-0237**

*Global Crossing LTD and Frontier Corporation, et al. Joint Application of Frontier Communications of Illinois, Inc., et al. and in Accordance with Section 7-204 of the Public Utilities Act and for All Other Appropriate Relief (“Global Crossing/Frontier Merger”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 99-0185**

*In the Matter of Illinois Bell Telephone d/b/a Ameritech Illinois Annual Rate Filing for Non-Competitive Services Under an Alternative Form of Regulation (“Ameritech Annual Alternative Regulation Filing”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 98-0866**

*In the Matter of the Joint Application of Bell Atlantic Corporation and GTE Corporation for Consent and Approval of a Change of Control (“GTE/Bell Atlantic Merger”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 98-0860**

*Illinois Commerce Commission, on Its Own Motion, vs. Illinois Bell Telephone Company, Investigations into Specified Competitive Tariffs to Determine Proper Classification of the Tariffs and to Determine Whether Refunds Are Appropriate (“Ameritech Competitive Reclassification”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Illinois Commerce Commission**

**ICC Docket No. 98-0396**

*Illinois Commerce Commission, Investigation into the Compliance of Illinois Bell Telephone Company with the Order in Docket 96-0486/0569 Consolidated Regarding the Filing of Tariffs and the Accompanying Cost Studies for Interconnection, Unbundled Network Elements, and Local Transport and Termination and Regarding End to End Bundling Issues (“TELRIC Compliance”)*

On behalf of Staff of the Illinois Commerce Commission

**Before the Michigan Public Service Commission**

**MPSC Case No. U-13531**

*In the matter, on the Commission’s Own Motion To Review the Costs of Telecommunications Services Provided by SBC Michigan (“SBC Michigan TELRIC Investigation”)*

On behalf of TruComm Corporation

**Before the North Dakota Public Service Commission**

**Case No. PU-08-58**

*Midcontinent Communications, a South Dakota Partnership, Complainant vs. BEK Communications Cooperative, Respondent*

On behalf of Midcontinent Communications

**Selected Reports, Presentations and Publications**

Witness Training Course “Witness Training for Experts and Attorneys.” Presented to the Oregon Public Utility Commission.

November 8-9, 2011

QSI Expert Report “In-Band Auction Cap: Promoting Sustainable Competition in the Canadian Mobile Wireless Industry Through An Equitable Auction Design.”

*Expert Report prepared on behalf of Videotron G.P. and Shaw Communications related to the wireless spectrum auction policy in the 700MHz band. Submitted in Canada Radio-Television Telecommunications Commission Gazette Notice SMSE-018.10.*

April 2011

QSI Final Report to the Connecticut Department of Public Utility Control. Confidential Analysis and Recommendations Related to Docket Nos. 09-04-21/08-12-04 DPUC *Investigation into AT&T Connecticut’s Cost of Service Re: Reciprocal Compensation and Petition of Pocket Communications for Declaratory Ruling Re: Transit Traffic Prices and Transit Traffic Factor*

February 2010

QSI Final Report to the District of Columbia Public Service Commission. Confidential Analysis and Recommendations Related to Case No. 1040 *In the Matter of the Investigation of Verizon Washington DC, Inc.’s Universal Emergency 911 Service Rates in the District of Columbia*

March 2009

QSI Technical Report No. 052008A “Exchange Access Rates for Competitive Local Exchange Carriers: A Basis for Economically Rational Pricing Policies.”

August 2008

Report and Conclusions and Recommendations on the Financial Audit of the Columbia Gas of Ohio, Inc. in Regard to Case No. 08-0074-GA-AIR.

*Audit Report prepared by Blue Ridge Consulting Services, Inc. (with QSI serving as independent contractors) in relation to Public Utilities Commission of Ohio Case No. 08-0074-GA-AIR In the Matter of the Application of Columbia Gas of Ohio, Inc. for Authority to Amend Filed Tariffs to Increase the Rates and Charges for Gas Distribution Service.*

August 2008

QSI Expert Report “An Analysis of Qwest’s Petition for Forbearance: A Quantification of the Impact of Forbearance.”

*Expert Report prepared on behalf of a group of competitive local exchange carriers to quantify the impact of Qwest’s Petitions for Forbearance Pursuant to 47 U.S.C. § 160(c) filed in Federal Communications Commission WC Docket No. 07-97 related to the Denver, Minneapolis-St. Paul, Seattle, and Phoenix Metropolitan Statistical Areas.*  
April 2008

Report and Conclusions and Recommendations on the Financial Audit of the East Ohio Gas Company d/b/a Dominion East Ohio in Regard to Case No. 07-0829-GA-AIR.

*Audit Report prepared by Blue Ridge Consulting Services, Inc. (with QSI serving as independent contractors) in relation to Public Utilities Commission of Ohio Case No. 07-0829-GA-AIR In the Matter of the Application of The East Ohio Gas Company d/b/a Dominion East Ohio for Authority to Increase Rates for its Gas Distribution Service*  
April 2008

Report of Conclusions and Recommendations on the Financial Audit of Duke Energy Ohio, Inc. in Regard to Case No. 07-0589-GA-AIR.

*Audit Report prepared by Blue Ridge Consulting Services, Inc. (with QSI serving as independent contractors) in relation to Public Utilities Commission of Ohio Case No. 07-589-GA-AIR In the Matter of the Application of Duke Energy Ohio, Inc. for an Increase in Gas Rates.*  
November 2007

QSI Expert Report “An Analysis of Verizon’s Petition for Forbearance: A Quantification of the Impact of Forbearance.”

*Expert Report prepared on behalf of XO Communications to quantify the impact of Verizon’s Petitions for Forbearance Pursuant to 47 U.S.C. § 160(c) filed in Federal Communications Commission WC Docket No. 06-172 related to the Boston, New York, Philadelphia, Pittsburgh, Providence, and Virginia Beach Metropolitan Statistical Areas.*  
October 2007

QSI Technical Report No. 052507A “The State of Wireless Technologies in Canada: A Comparison of Wireless Technologies in Canada and the United States of America.”

*Expert Report filed in Canada Gazette Notice No. DGTP-002-07 Consultation on a Framework to Auction Spectrum in the 2GHz Range including Advanced Wireless Services, in support of Bell Canada’s Reply Comments (filed June 27, 2007).*

On behalf of Bell Canada Enterprises.  
May 2007.

QSI Expert Report “Verizon’s Access Rate Proposal: An Economic and Policy Evaluation”

*Expert Report filed on behalf of Cavalier Telephone LLC, NTELOS Network, Inc. and XO Virginia LLC in Virginia State Corporation Commission Case No. PUC-2006-00154, Application of Verizon Virginia, Inc., Verizon South, Inc. and MCIMetro Access Transmission Services of Virginia, Inc. for Modifications to Rules Governing the Certification and Regulation of Competitive Local Exchange Carriers, 20 VAC 5-417 10 et seq.*

February 1, 2007

QSI Technical Report No. 080205B (Confidential) “Copper Retirement Practices of Regional Bell Operating Companies: Determining the Impact of RBOC Copper Retirement Activities on Competitors’ Access to Copper Loop Facilities.”

August 2005

QSI Technical Report No. 012605A “IP-Enabled Voice Services: Impact of Applying Switched Access Charges to IP-PSTN Voice Services”

*Ex Parte filing in FCC dockets WC Dockets No. 04-36 (In the Matter of IP-Enabled Services), 03-266 (In the Matter of Level 3 Communications LLC Petition for Forbearance Under 47 U.S.C. § 160(c) from Enforcement of 47 U.S.C. § 251(g), Rule 51.701(b)(1), and Rule 69.5(b); IP Enabled Services).*

Washington DC, January 27, 2005

QSI Technical Report No. 110104A: The BellSouth Telecommunications Loop Model: A Literature Review

November 1, 2004

QSI Technical Report No. 052704A: Taxation Impact on Payphone Services in the State of Kentucky: An Economic Suppression Analysis

May 27, 2004